

# PMI Insight

5<sup>th</sup> Edition - July 2018

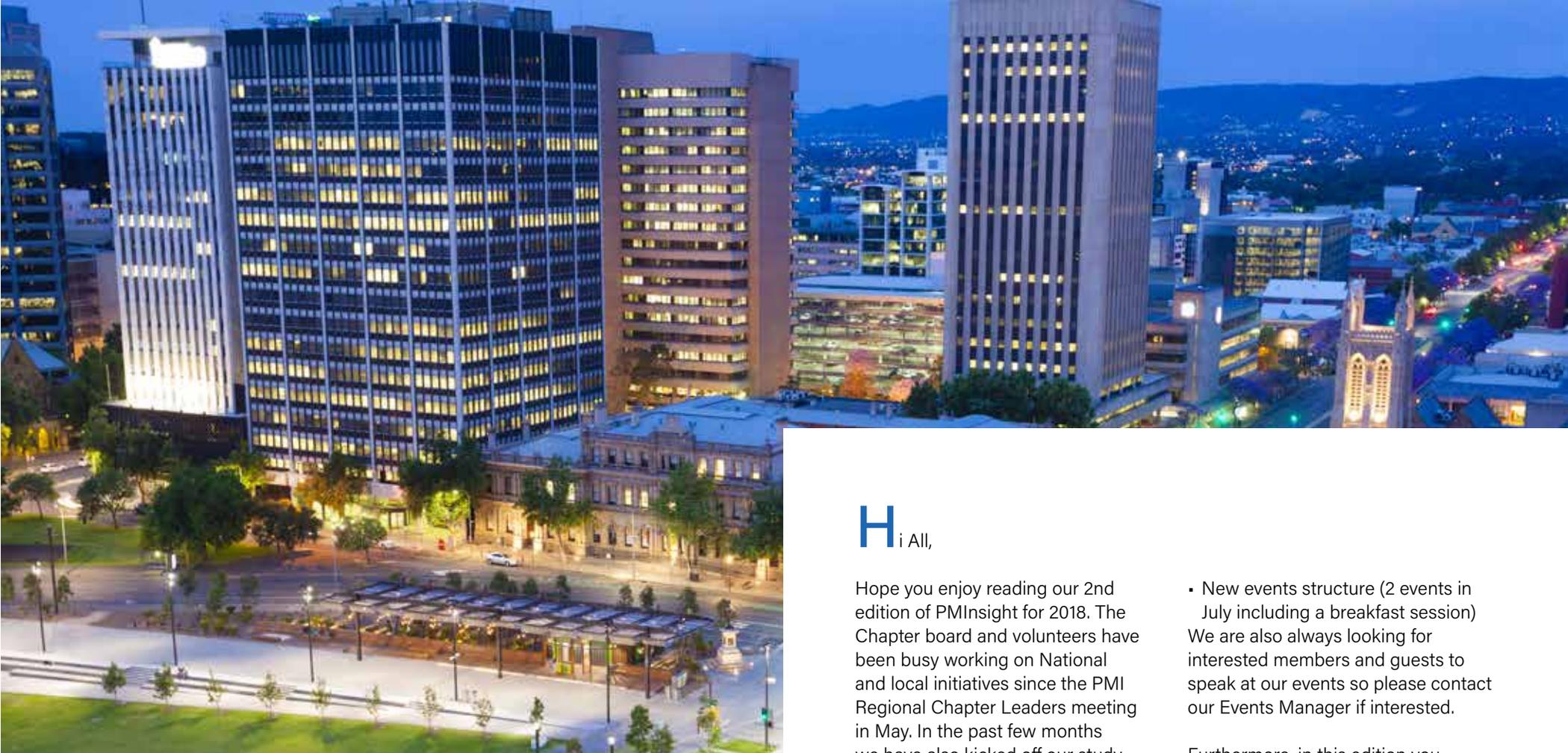




# Table of contents

03	President message	05	A word from the board
11	PMI Adelaide Chapter News	15	PMIAC 2018 Summary
19	Risks are there... Be aware!	25	Events summary and calendar
29	4 Great Reasons to Network Smarter	33	PMILIM 2018 Summary
37	Volunteer testimonials		

On this issue's cover:  
Darlington Upgrade Project  
due to be completed in 2019 – Estimated Cost: \$620M  
Photo: DPTI



## President's Message

# What's ahead for the second half of 2018?

Hi All,

Hope you enjoy reading our 2nd edition of PMInsight for 2018. The Chapter board and volunteers have been busy working on National and local initiatives since the PMI Regional Chapter Leaders meeting in May. In the past few months we have also kicked off our study groups which are being run by our own Marketing & Communications Director Hossein and we've also welcomed a new Bronze Sponsor to the Chapter PMOAus.

A few of the major items for 2018 are still in planning and you all have the following to look forward to soon:

- PM Day of Service ([www.pm4change.org/pmdos](http://www.pm4change.org/pmdos))
- Our Chapter's 15th Anniversary Event
- Professional Development Workshops

- New events structure (2 events in July including a breakfast session)
- We are also always looking for interested members and guests to speak at our events so please contact our Events Manager if interested.

Furthermore, in this edition you will also get to find out about our Vice President's recent journey to the EMEA Leaders Institute Meeting this year and the highlights of the PMI Australia Conference 2018 in Melbourne.

Regards,

**Scott Pearce – Chapter President**

# A Word from the Board

## Why PMI Adelaide SA Chapter?



### Who are PMI Adelaide chapter, and how the chapter has evolved over the past 15 years?



Scott Pearce,  
President

The PMI Adelaide Chapter was established in 2003 by 8 volunteers that shared the same standards, principles and ideas of the global entity recognizing and embracing project management. Since then the Chapter has evolved to over 30 volunteers and 265 members through lots of challenges and working with our community over the years. We've had a few milestones such as Peter Pavan winning Volunteer of the Year at our national awards recently, hosting a National Conference in 2016, release of a new Newsletter PMInsight, updated Constitution, new Chapter website, PM Week events and running Project Outreach in the school communities. An even brighter future is ahead for the Chapter as we look to celebrate our 15th anniversary in the coming months. We have also got some major initiatives under way such as PM Day of Service (<https://www.pm4change.org/pmdos/>) and changing up our events schedule to include Professional Development workshops, Beer & Brains, Breakfast presentations and special events.

### What benefits do organisations receive in becoming PMI Chapter Sponsors



Kamyar Kavousi,  
Vice President

Many businesses see significant values in becoming sponsor at professional bodies, since it creates financial and social value in our dynamic market as well as demonstrates the organisation's values. Businesses find it as a quicker and more efficient way to plug in to professional bodies platforms to echo who they are to maximise the market share.

Some of the benefits of sponsorship are long term for the corporates. Customers' emotional response to the sponsoring corporates and their brands are very meaningful as they become more positively minded toward a corporate which contributes to communities.

In summary, it creates awareness. The corporates will receive coverage and attention associated with their brand and services they can offer. It also ties in their brand with something; with project management for instance.

This is an outstanding outcome that corporates are looking for. To inspire customers to think first of their company.

At PMI Adelaide we:

1. Provide valued services to our +275 members to enhance the professionalism of project management
2. Love to challenge ourselves to be the most advanced project management community in South Australia
3. Provide +10 professional project management events per year in which +35 professionals attend
4. Have active and vibrant social media community with plus 900 members locally and nationally who follow us
5. Offer sponsorship through different packages to suit your financial situation and desired outcome you are looking for

#### [As a student in college or university seeking a career in project management, what values should I expect when becoming a PMI Adelaide member?](#)



Sudha Bhat, Secretary

The prime time of our life we spend studying something we wish to pursue as a career. Today, the world is becoming highly digital and customer centric; Two factors which are driving innovation, change & continuous improvement. All these are driven by projects and this is where we fit in your lives. You have mastered your education and specialised but PMI prepares you for this world. We are a network of professionals who can guide, mentor and help you achieve your career goals.

Our network will provide you first hand information on the life in an organisation. You can learn skills on engaging people, managing projects improving processes and achieving organisation goals.

We promise that you will engage your time with the best in the industry. Be patient and open to learning!

"We advance careers, improve organizational success and further mature the profession of project management through our globally recognized standards, certifications, resources, tools, academic research, publications, professional development courses and networking opportunities." Ref. PMI.org

#### [How do members and the project management community find more information about our Chapter's services](#)



Yudhi Mohan-Ram, Treasurer

Did you know?

Richard Burton mentored Sir Anthony Hopkins. Marc Andreessen (founder of Mosaic and Netscape) mentored Mark Zuckerberg (founder of Facebook) Why do you think that Sir Anthony and Mark took on mentoring?

They understood and realised that Mentoring have a set of skills that you cannot find in text books. They knew that Mentors can provide insight, support, knowledge, networks and guidance to allow them to advance their careers.

Did you know?

Employees who received mentoring were promoted 5 times more often than people who didn't have mentors – Source Sun Microsystems

44% of CEOs list mentoring programs as one of the three most effective strategies to enhance women's advancement to senior management. Source Dr. Belle Ragins for Catalyst.

95% of mentoring participants said the experience motivated them to do their very best. 75% of executives point to mentoring as playing key roles in their careers. Source ASTD.

The picture is clear that for any individual and for any role that you are in, Mentoring is an important aspect of your Career Development.

The PMI Adelaide Chapter has a number of their members that can provide Mentoring in both Soft Skills and Project Management expertise. We have successfully mentored over 20 project managers in the last 4 years in different aspects of their careers.

## From the practitioner's point of view, why do I want to be certified in project management?



Kushal Kar, Director  
of Professional  
Development

We are in the era of industrial revolution aka industry 4.0, where professional development is no more a choice. To be able to remain relevant in your profession, it is of prime importance that one invests significantly towards self professional development. PMI encourages chapter members to engage and reap the benefits of professional development that the chapter offers..

PMP is still considered as one of the most coveted certification when it comes to Project, Program and Portfolio Management. There are other emerging demand in skill which one should also look at, namely agile certifications, risk, scheduling, scaling agile and related areas.

Professional development establishes a common thread between the individual and the company who value certification and continuous learning as an integral element of professional and personal growth. Companies invest on individuals as asset for improving their market results and for effectively managing project-based organisational dynamics. Individuals in turn need to show their agility and commitment towards continuous professional development road-map. The benefits are multiple fold along with increasing ones self-esteem, and for coping with more complex project environments.



I would like to thank each one of you who have come forward to be a part of this years study group and urge others to register their interest for related chapter initiatives and programmes. A number of study programmes, workshop and knowledge sharing sessions are being planned for the rest of this year, stay tuned and watch this space in our monthly news letters.

## How do members and project management community can reach out to the chapter and find out about PMI Adelaide services?



Hossein  
Derakhshanfar,  
Communications &  
Marketing Director

There are seven communication channels by which we are in contact to our members and the community. The chapter website ([www.pmiadelaide.org](http://www.pmiadelaide.org)) is the basis of our other communication channels in which the members can find the major information about the chapter and its services.

E-blast (email newsletter) is being send out to the members on fortnightly basis, in which they can find out up to date info about project management and chapter services. Social media (@PMIAdelaide, #PMIAdelaide) including LinkedIn, Twitter and Facebook intend to be the chapter's two-way communication channels, where we are in touch with our audience almost every day, and we would like to hear from them as well via these platforms. YouTube and Instagram are also being used to store and share chapter videos and photos respectively.

Last but not least is the chapter quarterly magazine, PMInsight, where we include case studies, interviews, and columns from notable local and international leaders and project managers.





## PMI Adelaide Chapter News



## PMI Australia Conference Awards Update

### **Congratulations SA Power Networks, PMO of the Year!**

PMI Australia award for the PMO of 2018 goes to SA Power Networks. On behalf of PMI Adelaide Chapter we'd like to congratulate this great organisation.

### **Congratulation Adrian Jeremiah, Project Professional of the Year Finalist!**

Congratulation Adrian Jeremiah from SA Power Networks for being selected as a finalist for the "Project Professional of The Year". The Project Professional of the Year award recognizes individuals who have made significant achievement or sustained performance in their contribution to at least one project during 2017.

### **Congratulations to Peter Pavan, PMI Volunteer of the Year!**

Congratulations Peter Pavan, long time PMI Adelaide Chapter member (since 2004) and immediate past president. This award recognises Peter's outstanding contribution to PMI in Australia. The award was announced at the PMI Australia Conference just held in Melbourne.

"PMI Volunteer of the Year" award recognises an individual who has made an outstanding contribution to the PMI in Australia and have achieved outstanding results through their volunteering efforts with demonstrating leadership and initiative whilst working alongside fellow PMI members.



To be given the opportunity to volunteer with the PMI Adelaide Chapter for the past seven years has been a privilege.

To be nominated and selected as a finalist for the 2018 PMI Volunteer of the Year was unexpected. To be selected as the winner was an honor.

I look forward to share this award with all the many volunteers in Adelaide and across Australia, who give so much of their time to

promote the benefits of project management our Chapters deliver to the industry, community and education sector.

Peter Pavan

## Chapter News

### PMP/CAPM Study Group - May to October 2018

We kicked off the PMP/CAPM study group for 2018 in May. This study group is based on PMBOK 6th and will be run till October 2018. Participation in these study groups is available to PMI Adelaide Chapter members at no cost, and if you are interested to attend the next study group please make sure you have submitted your interest to [professionaldevelopment@pmiadelaidelaide.org](mailto:professionaldevelopment@pmiadelaidelaide.org).

If you are taking these study group sessions, you probably have some professional exposure to the duties of a project manager, or you may be considering embarking on a career in professional project management. This course is specifically designed to provide you with the proven, practical body of project management knowledge and skills that you need to demonstrate project management mastery on the job. Additionally, this course can be a significant part of your preparation for the Project Management Professional (PMP®) or Certified Associate in Project Management (CAPM®) Certification Exam.



### Academic Network

PMI Adelaide continue to encourage academic individuals in the area of Project Management. The Project Management Institute award was presented at UniSA by our Professional Development Director, Kushal Kar.



### New Bronze Sponsor

PMI Adelaide Chapter are delighted to introduce PMO AUS as the new chapter bronze sponsor. PMO AUS provides coaching, training and consulting services, and their courses include Scrum Master, Scaled Agile, PMP® and PMI-ACP® Boot Camps in Adelaide, Perth, Sydney and other cities. For more information about chapter sponsorship, please refer to the chapter website.



### Seeking passionate Volunteers

There is an opportunity for those who wish to excel in Project Management to support the PMI Adelaide Chapter as a Volunteer. If you are interested to become the chapter Journalist, make sure you check VRMS (<https://vrms.pmi.org>) and formally submit your request.



## PMIAC 2018 Summary

Every year the PMI Australia family eagerly looks forward for its annual conference. The yearly conference is a wonderful forum PMI provides its members to come together, meet, listen to great speakers, create new acquaintances, discuss hot trending topics, network and learn new things. This year the conference was held in The Garden State - Melbourne, VICTORIA. I was lucky and fortunate to represent PMI Adelaide Chapter and attend the conference in Melbourne. I also had an opportunity to contribute to the conference as a member of Awards Committee and introduce a few speakers during the conference.

The theme of the conference was "DIVERSITY, WELL-BEING, PERFORMANCE". I found that the conference showcased its theme in each and every aspect. We had diverse speakers, from different industries, speaking on topics ranging from Being Human, Diversity, Creative thinking, Resilience, Story Telling, Communications, Methodology Battles, Innovative Projects, PMOs, Robots and Digitalization. The speakers were very engaging, we had activity-based sessions, insights into complicated and high budget projects, a panel discussion on diversity and a debate on "Project managers are an endangered species".

Summarizing some of the topics presented;

- Importance of creative thinking and the ability to listen patiently without rubbishing new ideas.
- How to drive projects to success by getting to know a few facts – BIG WHY, HOW, WHAT and use storytelling to make more sense out of what we want to achieve
- Global Diversity – Diversity is not just acknowledging a gender, its more about changing perceptions, attitudes and being cognizant of all kinds of diversity in an organisation. Understanding that diversity could bring in diverse skills which could benefit the project and organisation.
- Project Methodologies – A great insight on how organizations are spending more time & money trying

to adhere to a specific methodology; where Methodology should just be a tool to achieve your goals. Organizations need to customize and modify methodology to suit the goals of projects. Priority should be on value the projects bring, benefits to the organisation, spending power and resource availability.

- Being Human in this fast digitalizing world – We need to take cognizance of the fact that change and technological advancement is inevitable. As AI will take up quite a few jobs roles in the future we humans need to identify new skills that would help us sustain and keep us in control. At the same time being human will be what will matter; listening, mindfulness and communications will still play an important role.

- PMO – Challenges with PMO culture becoming a fashion, but organizations still don't understand the role of a PMO. PMO team should be based on the kind of service provided by an organization. The role of the PMO could also differ based on the kind of projects and programs for the organisation. A few speakers to watch out for in the future are – Kimberly Weifling, Peter Schenk, Amir Amirmazaheri, Megum Miki, Fabio Ragamonti, Chee-Peng Tan, Jo Saunders and Nim Gholkar.

The Conference also had an occasion to award project professionals. We had SA Power Networks as a finalist for Best Project Professional of the Year and Winner of the PMO of the Year award. Our very own past president Peter Pavan won the Volunteer of the year award at the conference.

Overall it was a very well hosted conference with an average attendance of 290+ attendees across 2 days. A closing quote well said by the Conference Convener was "Take care of Diversity and Well- Being of your teams; Performance will follow".

The excitement is on again for the next year conference at Gold Coast. Know more - PMAC19

Volunteers of the PMAC2018





Hossein Derakhshanfar



## Risks are there... be aware! with Konstantinos Kirytopoulos

Associate Professor  
School of Natural and Built Environments  
University of South Australia

Konstantinos works as an Associate Professor of Project Management at the School of Natural & Built Environments at the University of South Australia. He is known for his work in project risk management and his expertise and research activity rest mainly on project risk management, project control methods and project management standards. He has served as a subject matter expert for the development of ISO 21508: Earned value management in project and programme management (2018), the ISO 21500: Guidance on project management (2012), the PMI Practice Standard for Project Risk Management (2009) and has been a content reviewer for the last three versions of the PMBOK® Guide (2017, 2013, 2008).

Thank you for accepting our invitation Konstantinos. Let us know a bit about your professional goal in risk management?

My pleasure! My main professional goal is to diffuse project and risk management disciplines, as well as to inspire people use them, not only in order to achieve business but also their personal goals.

Let's get straight to the point! It's sometimes hard to make the business case to convince senior managers to invest more resources on risk management when the results can't be measured. How should avoided costs from an improved risk assessment be measured?

The problem with risk management is that, indeed, it is very difficult to prove that it has been successful. The sceptics will always be there saying that even if you did not manage the risks at all, the project would have still been successful. And when things

go wrong with risk management in place, people will be fast to say that it did not work, without thinking how worse things could have gone if risk management was not in place. So, the problem rests on the fact that you cannot create a "controlled" environment where you can replicate projects with and without risk management in place in order to measure effectiveness. However, studies do exist that tried something like that in kind of "repetitive" projects. And the benefit of risk management as reported by these studies has been concluded to be significant. I believe nowadays it should be common ground that risk management is really important for projects. Will Gadd, the Canadian extreme sports' athlete, has so nicely put it as the "positive power of negative thinking". The proactive philosophy of risk management is our shield against uncertainty in our projects and probably the most important factor for project success.

Risk is a dynamic challenge, constantly changing and evolving.



### What major assets should an organization have to cope with this dynamic nature?

Exactly because of the very nature of risk, it will always be present, no matter how good our systems and processes are. However, systems, tools and processes in place can make a huge difference on how effectively an organisation can handle risks. Despite the fact that organisations have different levels of maturity in risk management, ranging from ad hoc implementation to sophisticated and standardised systems, it is evident that, still, plenty of work remains to be done. The Industry in which the organisation operates plays definitely a role for that maturity. For instance, our latest research in the construction Industry reveals that although health and safety risks are very systematically approached, mainly due to the strict legislation, managerial risks are handled based solely on the experience of the project manager and their teams. This

stresses the importance of having the right people to conduct risk management. Although experience is a crucial factor in dealing with risks, organisational process assets should not be underestimated. That is, detailed, company-tailored or project-tailored risk lists and risk breakdown structures could serve risk identification very well. The same is for lessons learned, when it comes to risk response. Risk analysis is a more difficult issue. The golden rule here is: do as much as your data allows. In a nutshell, I would say people, systems and tools should work hand in hand to deliver results.

**Many specialized risk management technologies were designed a decade or so ago, but many organizations are still using spreadsheets, shared folders and homegrown databases for risk management. What is missing here?**

That is absolutely true, but it is not always bad. In my opinion it should be "horses for courses". When

colleagues come to me and ask how to use, for instance, the sophisticated quantitative risk analysis tools, I ask them: "you have the tools, can you get the data?". What I mean is that there is no point in trying to use a tool that will give you a result with accuracy on the third decimal point, while your inputs' accuracy would be orders of magnitude larger than that. In a nutshell, depending on the data that you have and the resources that you can afford for risk management will help you select the appropriate tools. And even if this is an Excel spreadsheet, provided that you will update it continuously, it may do the job.

On the other hand, it is really a pity for organisations that do have the data, not to exploit them properly. Through our research we have found that there are plenty of organisations that do capture lessons learned and plenty of the information relates to risks and risk management. However, the problem is on the proper communication of this information so

that it reaches the right person at the right time. This is seldom happening efficiently. Our current research in UniSA focuses on exploiting artificial intelligence and modern techniques to use knowledge repositories of organisations and "mine" the proper data to inform risk assessment of new projects. I agree that there is more way to go on the aspect of using the right tools, but we are getting there!

**Apart from risk management procedures, tools and techniques, what role risk culture and habits can play in successful Risk Management, and what are the specific things organizations need to enact to actually make Risk Management a cultural priority?**

Culture is usually related to how a cohort of people think, speak, act and interact. The fact that integrating risk management in the organisation's culture will make it even more effective has been documented in the PMI Practice Standard for Project Risk Management back in 2009.



Nowadays, it is probably common knowledge, as it is explicitly stated in the very recently released ISO 31000 standard on risk management guidelines. So, what organisations need to make sure is that their staff develop risk-based thinking, embedded to their decision-making processes. And of course, in a business environment, risk-based thinking is not about not taking risks but about taking calculated risk with informed decisions. Having defined the organisation's risk appetite helps a lot towards that direction and as in any managerial discipline, the Senior management should practice what they preach. When things go wrong or bad news come, a non-blaming approach should be adopted and the target should be the problem instead of the people involved. Also, parameters like clear accountability, proper information flow and strong ethics will always help towards risk management success. Relevant research reveals that it is the Senior Management that provides the ground for risk

management to be embedded in the organisation's culture.

**Is there anything that we have forgotten to ask and you would like to add?**

Risk management is, for me, the most crucial knowledge area in project management. Think for instance what a project manager is doing on a day to day basis. They are trying to see ahead and plan for their actions, which in my language is called proactive threats' mitigation. They are trying to find more efficient ways to deliver their projects, which in my language is called exploiting opportunities. And, they try to put out fires, which in my language is "something went wrong with risk management"! In other words... it's all about risk management... So, make sure that you have the right risk management process and culture in place because... "risks are there... be aware"!

**Great. Thank you very much**

## PMI Adelaide Chapter 2018 Sponsorship Packages

Level	Benefits	Fee
PLATINUM	Benefits as per Gold, plus other negotiated benefits on a case by case basis (eg National Conference 2day ticket ) Fee can be negotiated in cash and in-kind benefits (eg provision of venue, catering, professional training, etc)	> \$5,000
GOLD	Sponsor info, status & Logo on Chapter Website and Social Media pages, Unlimited Free Jobs post on Chapter Job Board for PMI Targeted audience Recognition in all Chapter (quarterly) newsletters & all weekly e-blasts Acknowledgement of Sponsorship in all Chapter Events Sponsor banner and Flyer display in Chapter Events Keynote Address at Chapter Events(2x) 3 x Guest Passes to all monthly Chapter events (including our Christmas event) 1 x Guest Pass to all co-hosted joint events (eg Adelaide Connected - Joint Association event/s)	\$3,500
SILVER	Sponsor info, status & Logo on Chapter Website and Social Media pages Unlimited Free Jobs post on Chapter Job Board for PMI Targeted audience Recognition in two Chapter (quarterly) newsletters & weekly (once/month) e-blasts Acknowledgement of Sponsorship in all Chapter events Sponsor banner and Flyer display in Chapter events 2 x Guest Pass to all monthly Chapter events (including our Christmas event)	\$2,500
BRONZE	Sponsor info, status & Logo on Chapter Website and Social Media pages Unlimited Free Jobs post on Chapter Job Board for PMI Targeted audience Recognition in one Chapter (quarterly) newsletters & weekly (once/month) e-blasts Acknowledgement of Sponsorship in all Chapter events Sponsor banner and Flyer display in Chapter events 1 x Guest Pass to 4 x monthly Chapter events (including our Christmas event)	\$1,500
EVENT SERIES	Sponsor one of our Event Series - consisting of 3 monthly events covering the following topics based on PMI's Talent Triangle - "Leadership", "Technical Skills" and "Business & Strategic Management" Includes Keynote Address at each event and benefits from the Silver sponsorship level.	\$3,000
EVENT	Sponsor a monthly or Special Chapter event (Fee is based on venue, numbers & catering)	min \$1,000 - \$5,000+
VENUE	Provide a suitable venue to host our monthly Chapter events, Special events or Board / Planning workshops	
NATIONAL	For National Sponsorship / Partnerships, please contact <a href="mailto:president@pmiadelaide.org">president@pmiadelaide.org</a>	

Further details are available on our website at: [www.pmiadelaide.org](http://www.pmiadelaide.org) or by contacting [president@pmiadelaide.org](mailto:president@pmiadelaide.org)



## June Event: Organisational agility & its perceived benefits from Australian perspectives, by Nick Hadjinicoaou

We had a great time in our monthly event with Nick Hadjinicoaou. Nick is the Assistant Professor and Program Director for the Global Project Management Program at Torrens University Australia. Nick is a certified PMI Program and Project Management Professional (PgMP, PMP) an IMC Certified Management Consultant (CMC) and has completed an MBA and MPM from the University of Adelaide. In his presentation "Organisational agility & its perceived benefits from Australian perspectives", Nick talked about his research that aimed to explore and report relationships between 20 agile characteristics and 15 perceived benefits from the perspectives of Australian

industry sectors. Descriptive and correlation statistics were employed to establish background of 36 research respondents and to indicate relationships of the studied variables. Degrees of correlation were closely examined. The research results showed that only some benefits of organisational agility were perceived and linked to the key characteristics of agility. The research also found different combinations of organisational agility that constructed individual perceived benefits. It was great to see how academic studies can analyse project management and its applicability!

Photos by Laura García Quijada

Juliana do Canto, Event Director

## PMI Adelaide Events' Summary Q2 2018 and Calendar for Second half of 2018





### May Event: Performance through Wellbeing

It was wonderful having such a valuable presenter as Susan McPhee discussing the PERFORMANCE THROUGH WELLBEING. Susan is the Director of McPhee Andrewartha with offices in both Adelaide and Melbourne. She blends her qualifications in both teaching and psychology to provide clear models for solving complex problems. Susan is a passionate and energetic leader in the areas of executive mentoring, coaching, and development. Susan discussed the approach to success through the employee lifecycle, presented how to make an effective communication, the impact of positive and negative feedbacks, and compared the rate of psychological injuries to physical injuries from 2000 at workplaces. She shared years of experience dealing with people, engaging the audience in an amazing way. We all appreciated

her knowledge transfer; overall, it was a very enriching night.

### April Special Event: Digital Disruption - Beyond the hype to tangible Asset Management improvement

Our event on the 12th of April was a great opportunity to learn from such a valuable presenter as James Cooper, discussing digital disruption and its impact on asset management improvement. Using his experience in the area, he summarised digital trends and how they connect to Asset Management capability. He defined differing maturity states of organisations to adopt digital, in relation to existing Asset Information standards and systems. Case studies were presented from various industries on how advanced technologies are being used to improve asset data collection, gain insights into asset performance and optimise asset investment planning. Cognitive Computing was also discussed and how organisations can interpret unstructured data



and retain expert knowledge.

### March Event: Leading the Building of Better Project Teams

This presentation by David Chang focused on the importance of building better project teams. Some project teams are constructed with staff that are available rather than have the right skills, experience and behaviours. We explored some attributes that need to be considered when building a project team, often overlooked or considered in the early stages of a project's formation.

### PMI Adelaide Events Calendar\* - Second half of 2018

Event	Venue	Speaker	Date
Technical #2	Adelaide Uni	Adam Da Costa	12/07/2018
Leadership - Breakfast	IBIS Hotel	Atul Sharma	25/07/2018
Technical - Workshop	Adelaide Uni	William Tan	15/08/2018
Technical #3	BDO	Konstantinos Kirytopoulos	28/08/2018
Strategic #1	BDO	Janet Spouse	10/09/2018
Business Challenge Competition	Box Factory		15/09/2018
Strategic - Special event	Adelaide Uni	Indra Gunawan	19/09/2018
Adelaide Connected	TBA		1/10/2018
Strategic #2	TBA	Gholan Medalla	15/10/2018
PM Day of Service	TBA		29/10/2018
International PM Day	TBA		1/11/2018
Strategic - Breakfast	TBA		15/11/2018
Strategic #3	TBA		19/11/2018
Christmas Event	TBA		5/12/2018

\* The details are subject to change and the exact information will be communicated via chapter communication channels



Amanda Blessing

## 4 Great Reasons to Network Smarter



Amanda Blessing is Speaker, Author, Mentor and Trainer on Executive Impact & Executive Branding

She is passionate about helping busy executives win the raises, the promotions and the recognition they truly deserve

You can learn more via [www.amandablesing.com](http://www.amandablesing.com) or [www.executiveimpact.me](http://www.executiveimpact.me) or simply connect with her on LinkedIn.

Thank you Amanda Blessing for this wonderful write up. - Sudha Bhat on behalf of PMI Adelaide Chapter.

Have you heard the below;

The only way to move quickly ahead in your career is "Networking"

Adelaide is a small city and you got to "Network" to get into the job market

"Networking" is the best way into an organisation as most jobs don't get advertised

Are you looking for a change? - "Let your network know" .....

Networking Networking Networking

I am sure you all heard this and get this advice. I for a fact must have used the same sentences again and again when mentoring or meeting any new comers to the job market.

This is where PMI comes into many of our lives, it provides us a platform to network. While I am still struggling to get my head around "Networking", I think I have been able to grow my network. It helped me start a conversation, discuss about various projects in industry, provide consultation where required and mentor people where I could.

Did you know that "Networking" plays a larger role when you want to move up in your career?

Last year I had an opportunity to meet Amanda Blessing; An author, speaker and a wonderful mentor. Amanda specialises in mentoring women into C-Suite and Leadership roles. It was so easy and lovely to

have a conversation with her and she strongly feels that networking is very important. She had something wonderful to share on Networking and how it could be important when you want to reach the "C -Suite".

4 Great Reasons to Network Smarter

If you are like many people, the thought of heading out to networking events gives you the heebie jeebies. It's far easier to find great reasons not to go!

- "I've got too much work"
- "I need to pick up the kids"
- "I'm tired/it's raining/it's cold"
- "I don't drink and networking events always involve alcohol"
- "I just stand in the corner and feel stupid anyway"
- "I'm one of the only women/men and feel uncomfortable"- or perhaps
- "I've been to lots of women's only functions but the quality of the networking is not at the right level for my career"

I hear you. Finding the right time, the right place, the right audience and the right network can be challenging.

But don't let that stop you.

Research tells us that those who have great networks are the ones getting ahead far easier.

Shawn Achor (of the famous TED



Happiness talk fame) shared his recent research on the benefits of attending Women's Conferences. In a nutshell, the attendees who attended and took action -

- Doubled their chances of getting a promotion and
- Tripled their chances of receiving a raise of 10% or more.

I personally also recommend mixed gender networking events in the mix, because as someone who has hosted more conferences than most people have had hot dinners, I've witnessed heaps of manoeuvring, partnership creation and opportunities opening up for attendees who got out of their comfort zone and networked. Bold, hairy, audacious moves to the rescue!

### **BUT WAIT, THERE'S MORE!**

In April, HBR published an article that stated that CEOs with diverse networks create higher firm value.

"Diversely networked CEOs generated

an approximately sixteenfold firm market value increase relative to their compensation." ~ HBR, April 2010

Yes that's right. Diverse networks - breadth, not necessarily depth.

Put that together with what is already well known - that "firms with better-connected CEOs can obtain cheaper financing, and firms with well-connected board directors see better performance" and you begin to see that networking is not just great for you and your career, it's also great for the divisions you lead and the organisations you work for.

### **PICTURE THIS ....**

At one end of the networking spectrum there is Nigella No-friends. She's busy. Give Nigella something to do, and she does it. Well!

Nigella is incredibly conscientious, diligent, works hard, and pushes the proverbial uphill. She is reliable and available - and doesn't have time or energy to

invest in strategic networking.

Then at the other end of the spectrum is Garry (name changed to protect the innocent).

Now Garry is the CFO of an ASX listed organisation and I affectionately name him Gantt Chart Garry. Because he takes the notion of strategic networking to a whole next level by running a Gantt Chart on his professional networking activity. Not only does he schedule his activity over several years but he also ranks his network on their net worth, how helpful they have been, and tracking where and when he last saw them, what was discussed and how helpful they may be in the future.

Oh my.

Yes he exists.

And yes, he is incredibly successful in his career.

And if the research on the value of strategic networking is true, then

he is also incredibly valuable in the C-suite of the organisations he works for. This approach helps him deliver better results.

### **NETWORKING COUNTS**

Now I'm not saying for a minute that we all need to go out and set up a CRM or Gantt Chart for our networking strategy.

There's probably not a lot of room in that approach for emotional intelligence, intuition and ad hoc encounters.

But somewhere in between Nigella and Garry, there is a strategy or plan that's right for you.

A sweet spot that enables you to balance a heavy workload, family obligations, your career and leadership aspirations along with your discomfort with networking.

And ... that's why I love LinkedIn so much. But that's a story for another day!



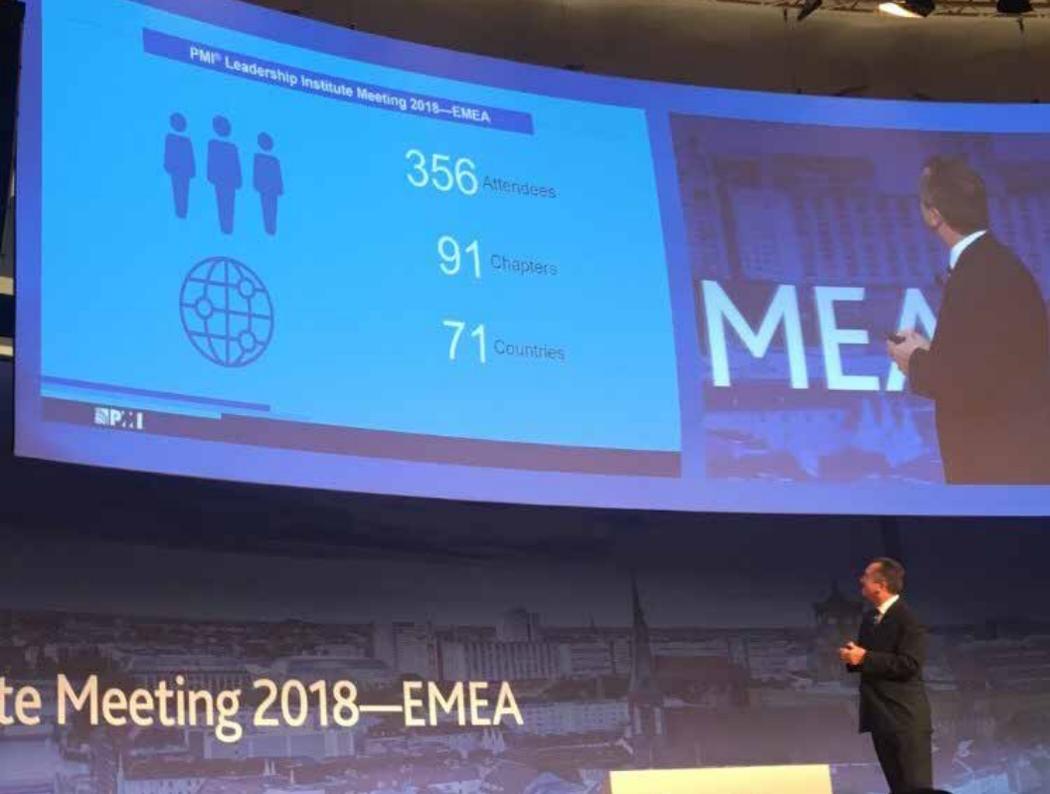
## Kamyar Kavousi PMI LIM

In May 2018, I had the opportunity to attend the PMI EMEA Leadership Institute Meeting (LIM) in Berlin. It was a tremendous three day conference in which more than 350 project leaders and chapter volunteers from more than 70 countries and 90 chapters (from a total of 275 global PMI chapters) attended.

The main focus was on project leadership to enhance the professionalism of individuals to become better leaders and to

support in delivering improved services for our members. It was a very insightful event and I' like to share some of my learnings

It is amazing to realise the success of the projects is shifting from the traditional three factors (time, cost, quality) to customer satisfaction and outcome driven measurements. The PMI CEO Mark Langley emphasised the importance that for many years more than 80% of projects were deemed to be successful by only applying technical disciplines (10



knowledge areas); however there has been a significant shift in our profession over the last few years. Professional practitioners now believe that more than 85% of successful projects are related to improved People & Leadership skills.

Customer centricity is becoming more and more recognised as the foundation of organisations and with the initiation of projects. This requires project managers to hone their Strategic & Business Management skill sets. This is vital as we should be able to define a realistic, clear and simple roadmap in how our organisation or our PMI local chapters should consider the customers/ members in their short term and long term decisions to ensure they receive

the benefit of any investments.. The strategic framework should be able to articulate objectives and we will be able to realise true value added benefits only by defining the projects which bridge the gaps. Put simply, no project should receive investment if the value to their customers and alignment to their strategic framework cannot be demonstrated.

Another interesting number is 82%. This is the expected number of organisations that will become digital based corporations within next three years. It's shocking but not scary if you know what I mean. Technology is handing over power to our customers. This is reality. For example, it has enabled us to access to our banking details, any time,

any place and on many devices. We want things to move faster and be more simpler to use or access. Repetitive work will be automated, bringing costs down. In return we will be able to utilise our time in something far more important. It is being "human", having more time to spend with people which will require us to be better leaders and in turn improve the success of our projects.

Closing key note speaker was Beau Lotto, a neuroscientist. The topic was around our brain; how we receive the information from different sources and how we analyse them before we make decisions. Sometimes (if not most of the times) we perceive the reality in a way that is more illusional because we cannot make distinction

between fact and reality. This means we make a lot of assumptions without really being aware of it. You may think... ok what does it have to do with project management? If we see the success of the projects through the lens of leadership and interacting with humans this will make sense completely. I highly recommend reading his book or listening to his audiobook "Deviate: The science of seeing differently".

This reminds me of Elon Musk who expects the future will be heavily rely on Artificial Intelligence and Emotional Intelligence.

Kamyar Kavousi – PMI Adelaide Chapter – Vice President



## Hear it from our Volunteers

Our Chapter is run by a dedicated team of volunteers. Some of our volunteers have written about what volunteering for the Chapter means to them.



Amir:- I have learned a lot while volunteering with PMI in the last year. It has been a pathway for me to upgrade my skills and use them in my professional career. The PMI Adelaide Chapter has provided me the opportunity to expand my network among the project managers in various industries and different cultures. It broadens my vision and has helped me grow as a professional.



Juliana:- Being a PMI volunteer is a great opportunity to expand your network. I get the chance to work with some amazing people and learn from the experiences they share. It has made possible to develop my leadership skills and team work, as everybody shares the common purpose. I have learned a lot, and I strongly recommend volunteering with PMI to anyone who wants to meet new people and improve management skills.



Lanre:- "Volunteering with PMI Adelaide is a worthwhile experience. It serves as way for me to give back to the Project Management Community through its various programs while at the same time acquiring new skills that will serve me well in Future Endeavours, not to talk of the perks of making new friends and networking".



Neel:- Volunteering with PMI Adelaide Chapter has been a wonderful experience. It has helped me connect with many professionals and upgrade my skills in a professional and social level. It has greatly helped me to expand my professional network and meet some amazing professional from different industries with the common language of Project Management. I just wish to continue this journey with PMI Chapter.

Lachlan:- I love sharing knowledge. PMI gives me opportunities to share with university students, high school students and industry peers through guest lectures, outreach programs and PMI events. It is a great experience and very satisfying to know I have helped people understand PM in different ways.



ADELAIDE, SOUTH AUSTRALIA CHAPTER

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This Newsletter is published by the Editorial Team of the Communications Portfolio on behalf of the Project Management Institute Adelaide SA Chapter.

We welcome articles, interview experts, general information and other contributions to enhance the project management knowledge and understanding of our chapter members.

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